



## JD EDWARDS ENTERPRISEONE

JD Edwards EnterpriseOne is a single integrated ERP applications suite with a low TCO for enterprises who manufacture, construct, distribute, service or manage products, physical assets, real estate or operations. Built with a single database, pure-Internet architecture, and a common look and feel screen design, JD Edwards EnterpriseOne addresses finances, CRM, human capital, manufacturing, supply chain, procurement, projects, sales, service, and asset lifecycle business needs with analytics and reporting. The suite has over 65 modules for comprehensive process integration across any organization regardless of business size and geography.

### Diverse Customer Profiles

- ✓ Growing businesses with legacy or sub-tier one MRP or ERP systems
- ✓ Larger start-ups and corporate spin-offs
- ✓ Multi-nationals with global operations
- ✓ Midsized and large enterprises
- ✓ Division with parent using another ERP
- ✓ Value low total cost of ownership (TCO)
- ✓ Diversified products/services portfolio
- ✓ Replace other tier 1 ERP system project

### Demonstrated Business Value

- ✓ Rapid time-to-value delivers faster ROI
- ✓ Low total cost of ownership saves money
- ✓ Flexible configuration, not customization reduces initial and ongoing system costs
- ✓ Product scalability for company growth
- ✓ Technology choices fit IT infrastructure
- ✓ Rapidly add capabilities with packaged integrations to best-in-class applications

### Product Releases and Platforms *(always consult the latest MTR for specifics)*

<b>Latest Releases</b>	Apps 9.0 Update 2 [GA 2010] + Tools 8.98.4 (for 8.11 → 9.0) [GA 2010]		
<b>Next Major Releases</b>	Apps 9.1 <i>(planned)</i> + Tools 9.1 <i>(planned)</i>		
<b>Databases</b>	Oracle	IBM DB2	Microsoft SQL Server
<b>Hardware</b>	Oracle SPARC Enterprise		Oracle Sun Fire x86 Systems
	HP ProLiant	HP Integrity	Wintel Lintel
	IBM Power Systems [(System i ← iSeries ← AS/400)+(System p)] IBM System x		
<b>Operating Systems</b>	Oracle Solaris	Oracle Linux	Red Hat Enterprise Linux
	IBM i or AIX	HP-UX	Microsoft Windows Server, Vista, XP, 7
<b>Middleware</b>	Oracle Fusion Middleware		IBM WebSphere
<b>Client Browsers</b>	Microsoft Internet Explorer		Mozilla Firefox
<b>Standards</b>	Oracle Java, C++, XML, HTML, JDBC, WSRP, WSDL, SQL		

### Used in Many Industry Segments

Industry Family	Industry Examples (not a complete list)
Manufacturing and Distribution	Industrial Manufacturing (discrete and process), Automotive Suppliers, Medical Devices, Life Sciences, Pharma, Wholesale Distribution ... <i>more</i>
Consumer Products	Consumer Packaged Goods (CPG), Durable Consumer Products, Food and Beverage Producers (agribusiness) ... <i>more</i>
Projects and Services	Engineering and Construction, Homebuilding, Services Contractors, Public (local, county, authority, region, state, bureau, native government) ... <i>more</i>
Capital Asset Intensive	Mining, Natural Resources, Oil and Gas, Green Energy, Chemicals and Lubricants, Commercial and Investment Real Estate, Utilities ... <i>more</i>

### Key Differentiators Over Competing ERP Packages

Applications	Tools
<ul style="list-style-type: none"> <li>▪ All data, regardless of type, resides in one database</li> <li>▪ Every financial transaction, regardless of activity/source, flows to one G/L</li> <li>▪ Project costs automatically roll into G/L with rapid calculations for accurate earned value for each projects</li> <li>▪ One G/L for accurate advanced cost accounting, fixed assets, expense mgt</li> <li>▪ True mixed tier manufacturing: discrete, repetitive, lean, process</li> <li>▪ Economical tier one ERP suite for a comprehensive enterprise solution focused on M+D, CPG, projects and services, asset intensive industries</li> <li>▪ Supported localizations (33x) in core code need no additional installation</li> <li>▪ All supported languages (21x), including double byte, in single instance</li> </ul>	<ul style="list-style-type: none"> <li>▪ Open platform support fits into IT systems, lowers TCO and shortens deployment and training</li> <li>▪ Robust options for complete technology stacks</li> <li>▪ A complete SOA architecture with extensive content, services</li> <li>▪ Independence between tools and applications layers permits tools and tech upgrades ahead of apps upgrades to uptake new technology changes and system improvements faster</li> <li>▪ Because of tools, changes to apps' security, usability and performance simultaneously promulgate across all modules</li> <li>▪ Built in lifecycle, change mgmt tools work across entire system</li> </ul>

### Common Integrated Business Processes (popular examples)

Order to Receive	Source to Settle	Request to Resolve	Lease to Move Out	Design to Build (Deploy)
Order to Cash	Lead to Order	Acquire to Retire (Assets)	Record to Measure	Demand to Available
Opportunity to Order	Install to Maintain	Recruit to Retire (Hire to Fire)	Record to Record	Plan to Demand
Procure to Pay	Cash to Invest	Benefits to Payroll	Make to Deliver	Plan to Produce

### Integrations to Best-in-Class Oracle Applications

- Oracle Agile – product life cycle management (PLM)
- Oracle CRM On Demand Lead to Order – customer/ sales mgmt
- Oracle Transportation Mgmt – advanced transportation mgmt
- Oracle Primavera – advanced project and contract management
- Oracle Value Chain Planning – comprehensive supply chain mgmt

### Resources on the Internet

JD Edwards EnterpriseOne home page, customer stories, product data sheets, resource links  
[www.oracle.com/us/products/applications/jd-edwards-enterpriseone/index.htm](http://www.oracle.com/us/products/applications/jd-edwards-enterpriseone/index.htm)

### Numbers

1 integrated ERP suite with 3 database choices focused on 4 key markets in 100+ countries.



Table A – JD Edwards EnterpriseOne Applications Footprint

Financial Management	Human Capital Management
<ul style="list-style-type: none"> <li>Financial Management                             <ul style="list-style-type: none"> <li>General Ledger (G/L)</li> <li>Accounts Payable (A/P)</li> <li>Accounts Receivable (A/R)</li> <li>Fixed Asset Accounting (F/A)</li> <li>Advanced Cost Accounting</li> </ul> </li> <li>Expense Management</li> <li>Financial Management and Compliance Console (FMCC)</li> <li>OBIA Financial Analytics</li> </ul>	<ul style="list-style-type: none"> <li>Human Resources Management                             <ul style="list-style-type: none"> <li>eRecruit</li> <li>Manager and Employee Self-Service</li> <li>Time and Labor</li> <li>Payroll (USA, CAN, ANZ)</li> </ul> </li> </ul>
Order Management	Customer Relationship Management
<ul style="list-style-type: none"> <li>Advanced Pricing</li> <li>Agreement Management</li> <li>Apparel Management – <b>new!</b></li> <li>Configurator</li> <li>Demand Scheduling Execution</li> <li>Fulfillment Management – <b>new!</b></li> <li>Product Variants</li> <li>Sales Order Management</li> </ul>	<ul style="list-style-type: none"> <li>sales                             <ul style="list-style-type: none"> <li>Advanced Pricing</li> <li>Sales Force Automation</li> <li>Sales Order Management</li> </ul> </li> <li>support                             <ul style="list-style-type: none"> <li>Branch Scripting</li> <li>Case Management</li> <li>Customer Self Service</li> <li>Solution Advisor</li> </ul> </li> <li>service                             <ul style="list-style-type: none"> <li>Service Management</li> <li>Service Management Foundation</li> </ul> </li> <li>CRM On Demand                             <ul style="list-style-type: none"> <li>+ Oracle CRMOD Lead to Order</li> </ul> </li> </ul>
Manufacturing and Engineering	Supply Management (Procurement)
<ul style="list-style-type: none"> <li>Manufacturing Management                             <ul style="list-style-type: none"> <li>Shop Floor</li> <li>ETO Foundation</li> <li>Lean Execution</li> <li>Product Costing</li> <li>Product Data Management</li> </ul> </li> <li>Configurator</li> <li>Demand Flow® Manufacturing</li> <li>Plant Manager's Dashboard</li> <li>Quality Management</li> <li>Requirements Planning</li> <li>+ Oracle Agile PLM</li> </ul>	<ul style="list-style-type: none"> <li>Advanced Pricing</li> <li>Agreement Management</li> <li>Buyer Workspace</li> <li>Operational Sourcing</li> <li>Procurement &amp; Subcontracts Mgmt</li> <li>Product Variants</li> <li>Requisition Self Service</li> <li>Supplier Self Service</li> </ul>
Supply Chain Execution (Logistics)	Supply Chain Planning
<ul style="list-style-type: none"> <li>Advanced Stock Valuation</li> <li>Bulk Stock Inventory</li> <li>Inventory Management</li> <li>RFID Processor</li> <li>Transportation Management</li> <li>Warehouse Management</li> <li>+ Oracle Transportation Management</li> </ul>	<ul style="list-style-type: none"> <li>Order Promising</li> <li>+ Oracle Value Chain Planning                             <ul style="list-style-type: none"> <li>Demand Planning</li> <li>Strategic Network Optimization</li> <li>Production Scheduling</li> <li>Adv Supply Chain Planning</li> <li>Adv Planning</li> <li>Inventory Optimization</li> <li>Collaborative Planning</li> <li>S&amp;OP</li> </ul> </li> <li>OBIA Supply Chain and Order Management Analytics</li> </ul>
Food and Beverage Producers (Agbiz)	Asset Lifecycle Management
<ul style="list-style-type: none"> <li>Grower Management</li> <li>Grower Pricing and Payments</li> <li>Blend Management</li> </ul>	<ul style="list-style-type: none"> <li>Capital Asset Management</li> <li>Condition Based Maintenance</li> <li>Equipment Cost Analysis</li> <li>Preventive Maintenance</li> <li>Resource Assignments</li> </ul>
Real Estate and Home Construction	Project Management
<ul style="list-style-type: none"> <li>Advanced Real Estate Forecasting</li> <li>Real Estate Management</li> <li>Homebuilder Management</li> </ul>	<ul style="list-style-type: none"> <li>Project &amp; Gov't Contract Accounting</li> <li>Contract and Service Billing</li> <li>Project Costing</li> <li>+ Oracle Primavera P6</li> <li>+ Oracle Primavera Contract Mgmt</li> </ul>
+ Oracle applications product integration	
BI using OBIA	

Table B – JD Edwards EnterpriseOne Tools and Oracle Technology

JD Edwards EnterpriseOne Core Tools and Infrastructure	
Oracle Technology Foundation (OTF)	
Oracle Database SE (Standard Edition)	Oracle Single Sign-On
Oracle Internet Application Server SE or Oracle WebLogic Server SE	Oracle Access Manager Basic
Oracle Portal	Oracle Business Intelligence Publisher
Oracle WebCenter Services	Oracle BPEL Process Manager
Oracle Web Cache	Oracle Business Activity Monitoring
	<i>italic = added 10 August 2010</i>

Table C – Localizations and Languages from Oracle

Localizations (33x)		Languages (21x)
North America		Global
USA ♦	Canada ♦	Arabic
Latin America		Chinese (simplified)
Argentina	Ecuador	Chinese (traditional)
Brazil	Mexico	Czech
Chile	Peru	Danish
Colombia	Venezuela	Dutch
Asia Pacific		English
Australia ♦	New Zealand ♦	Finish
China	Singapore	French
India	Taiwan	German
Japan		Greek
Europe		Hungarian
Austria	Italy	Italian
Belgium	Netherlands	Japanese
Czech Rep	Norway	Korean
Denmark	Poland	Polish
Finland	Russia	Portuguese (Brazil)
France	Spain	Russian
Germany	Sweden	Spanish
Hungary	Switzerland	Swedish
Ireland	United Kingdom	Turkish

♦ Country specific HCM module available

Table D – JD Edwards Product Line History

		Enhancements (add business value)	New Modules	
JD Edwards	1977 Mar 17	JD Edwards Corporation founded		
	1984 Mar	JD Edwards World launched		
	1996 Sep	OneWorld launched		
	2000 Sep	OneWorld Xe (later Xe)		
PeopleSoft	2002 Jun	ERP 8 (later 8.0) and Xe UG4		
	2003 Jun	PeopleSoft acquires JDEC		
	2003 Sep	Apps 8.9 / Tools 8.91	350	2
	2004 Mar	Tools 8.92	100	-
Oracle	2004 Jun	Apps 8.10 / Tools 8.93	140	10
	2004 Dec	Apps 8.11 / Tools 8.94	250	13
	2005 Jan	Oracle acquires PeopleSoft	-	-
	2005 Sep	Apps 8.11 SP1 / Tools 8.95	200	-
	2005 Nov	JDE E1 business group	-	-
	2006 Apr	Apps 8.12 / Tools 8.96	290	7
	2007 May	Oracle Applications Unlimited	-	-
	2007 Nov	JD Edwards business group	-	-
	2007 Nov	Tools 8.97	90	-
	2008 Sep	Apps 9.0 / Tools 8.98	437	1
2009 May	Tools 8.98.1	18	-	
2009 Oct	Apps 9.0 Update 1/Tools 8.98.2	31	1	
2010 May	Tools 8.98.3	24	-	
2010 Nov 05	Apps 9.0 Update 2	30	1	
2010 Dec 14	Tools 8.98.4	22	-	

Table E – Oracle Business Accelerators for JD Edwards EnterpriseOne (OBA) from Oracle

Core Suites	CDK
<ul style="list-style-type: none"> <li>CRM</li> <li>Financial Mgt</li> <li>Human Capital Mgt</li> <li>Manufacturing</li> <li>Supply Chain Mgt</li> <li>E+C General Contractor</li> </ul>	<ul style="list-style-type: none"> <li>Use JD Edwards Configuration Development Kit (CDK) to build Oracle Business Accelerators, streamline multi-national and instance rollouts and simplify system administration.</li> </ul>

For Further Information Contact Your Oracle Representative